

**Adair County SB40 Developmental Disability Board  
AGENCY APPLICATION FOR FUNDING**

**CHECKLIST**

The following items should accompany any applications for agency funding through the ACSDDB.

**Forms:**

- ( x ) Completed Agency Application for Funds
- ( x ) Signature of Board Chair to authorize application for funding (on application form)

**Corporate Information:**

- ( x ) Board Member List

**Agency Financial Information:**

- ( x ) Copy of Current Year operating budget
- ( x ) Copy of Proposed operating budget
- ( x ) Copy of most recent report on Income and Expenses
- ( x ) Copy of most recent Balance Sheet
- ( x ) Copy of Audit from last full fiscal year

**Please return completed application and all accompanying documents to the ACSDDB at least two weeks prior to the next scheduled board meeting.**

Adair County SB40  
314 E McPherson  
Kirksville, MO 63501

**Adair County SB40 Developmental Disability Board (ACSDDDB)  
AGENCY APPLICATION FOR FUNDING**

A.

Legal Name of Requesting Agency: Community Opportunities, Inc.		
Name: Katy Fine-Newman		
Address: 1001 South Osteopathy	Phone: 660-665-5768	
City: Kirksville	State: MO	Zip: 63501
E-mail: kfine-newman@sbcglobal.net	Website:	

B.

Board Chair: Dale Barrett		
Address: 3 Woodland Lane	Phone: 660-665-7721	
City: Kirksville	State: MO	Zip: 63501

C.

Agency Director: Katy Fine-Newman		
Address: 19439 Sunset Trail	Phone: 660-342-6023	
City: Kirksville	State: MO	Zip: 63501

D.

Total Amount of Funds Requested from ACSDDDB: \$ 38,000	
Funding Period: From January 2018	To June 2018

E.

<p>General purpose for which funds are requested:</p> <p><input type="checkbox"/> Establish a new program or service</p> <p><input type="checkbox"/> Expand an existing program or service</p> <p><input checked="" type="checkbox"/> Maintain an existing program or service</p> <p><input type="checkbox"/> Other (Specify) _____</p>
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F.

Present annual budget of requesting agency	\$ 402,198 (Total operating expense)
Cash reserves on hand	\$ 0
Amount necessary to maintain six (6) month reserve:	\$ 38,000
Based on total expenses from most recent fiscal year including capital expenses but not depreciation.	

G.

History and background of requesting agency is required of all agencies not previously funded. <b>Attach narrative description</b> of agency's mission, past and present programs, individuals served, statistical/anecdotal evidence of success, etc., if not already submitted for prior funding.
Previously funded?    Yes    No

H.

List grants previously funded by ACSDDDB:
April 2017 \$24,000 for operating expense

I.

Describe the need or problem to be addressed by proposed project, and the anticipated goals and outcomes. Include applicable statistics and examples. Attach separate page if necessary.
Community Opportunities continues to have a budget shortfall and is requesting the assistance of Adair County SB40 to help sustain our operations of providing employment services for people with disabilities.

J. Information regarding individuals to be served:

1) Number of persons with developmental disabilities from Adair County presently served in existing program (if applicable): \_\_\_\_\_.

2) Number of additional persons with developmental disabilities from Adair County to be served in new or expanded program: \_\_\_\_\_.

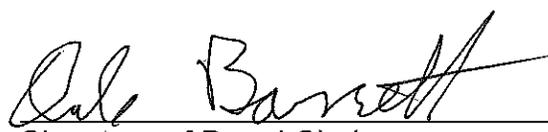
3) Prospective ages of persons with developmental disabilities from Adair County to be served by this existing/new/expanded program:

\_\_\_\_ 0 – 4    \_\_\_\_ 5 – 15    \_\_\_\_ 16 – 20    \_\_15\_\_ 21 – 55    \_2\_ 56 – older

K. Please list all anticipated sources of funding for this project and the amounts requested from each source.

Source of funding	Amount of funding requested	Prospective or committed?
ACSDDDB	\$38,000	Prospective
<b>Total projected funding</b>	<b>\$38,000</b>	

I affirm that I have reviewed this report and to the best of my knowledge, the information furnished is true, correct and complete. My signature below authorizes this application for funding through the Adair County Senate Bill 40 Developmental Disabilities Board.

  
 Signature of Board Chair

Date: 12-26-2017

  
 Signature of Executive Director

Date: 12-26-17

## COMMUNITY OPPORTUNITIES, INC.

### ***SHELTERED WORKSHOP***

*"A Non-Profit Organization Employing the Developmentally Disabled"*

1001 SOUTH OSTEOPATHY ST.  
KIRKSVILLE, MISSOURI 63501-1579

### **Sheltered Workshop Board of Directors**

#### **Term Expires July 1, 2018**

Belitz, Norman (**Treasurer**)  
Home 627-2506 Office 665-7766  
Cell 988-0004

P.O. Box 7510, Kirksville, MO  
[norman@bankofkirksville.com](mailto:norman@bankofkirksville.com)

Nichting, Doug (**Vice President**)  
Cell 988-5328 Office 627-7100

15270 Stokes Rd, Greentop, MO 63546  
[dugnich@gmail.com](mailto:dugnich@gmail.com)

Barrett, Dale (**President**)  
Cell 660-349-9409  
Work: **660-665-7721**

3 Woodland Lane, Kirksville MO.  
[philip.dale.barrett@gmail.com](mailto:philip.dale.barrett@gmail.com)

Wichmann, John  
660-216-6711

810 College Park Dr., Kirksville, MO.  
email: n/a

#### **Term Expires July 1, 2019**

Duncan, Tom  
Office 665-5678 Cell 626-6658

1605 S. Baltimore St., Kirksville, MO  
[tomduncanc21@gmail.com](mailto:tomduncanc21@gmail.com)

Wilson, Russell K.  
Home 665-8517 Cell 626-3705

26493 State Hwy T, Kirksville, MO  
[RKWfarm@yahoo.com](mailto:RKWfarm@yahoo.com)

Whitney, Larry E.  
Home 665-2126 Office 665-5678  
Cell 341-0177

1309 Country Club Dr., Kirksville, MO  
[larrywhitney@gmail.com](mailto:larrywhitney@gmail.com)

Wichmann, Shawn  
Cell 660-216-2467

810 College Park Dr., Kirksville, MO  
[bridalandformal@cableone.net](mailto:bridalandformal@cableone.net)

**Term Expires July 1, 2020**

Revised 12/22/17

Young, Harvey B. Jr.  
Home 665-4730 Cell 342-1832

1301 Country Club Dr., Kirksville, MO

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Adams, Barbara J (**Secretary**)  
Home 665-3368  
Cell 660-349-2349

1801 Cottage Grove Pl, Kirksville, MO  
[barbadams63501@yahoo.com](mailto:barbadams63501@yahoo.com)

Trosen, Wallace W.  
Home 665-0325 Office 665-4070

302 Brewington Ave, Kirksville, MO 63501  
[trosenlaw@swbell.net](mailto:trosenlaw@swbell.net)

Snipes, Kelley Mr.  
Home 665-6045  
Cell 341-7117

2507 N. New Street Kirksville, MO  
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Riley, Rudy  
Cell 641-799-5789  
Work 665-6161

PO Box 1070  
Kirksville, MO. 63501  
[rgriley@northeastmissouristatebank.com](mailto:rgriley@northeastmissouristatebank.com)  
**\*contact by email\***

Schwend, Andy  
Cell 660-216-4488

2901 Weatherbrooke Drive  
Kirksville, MO. 63501  
[aschwend@pfh.org](mailto:aschwend@pfh.org)  
**\*contact by email\***

Peck, Keith  
660-349-6033

[Kmpeck71@gmail.com](mailto:Kmpeck71@gmail.com)  
20698 Willis Way, Kirksville, MO. 63501

Osborn, Harold  
660-626-6482

[HBOsborn@cableone.net](mailto:HBOsborn@cableone.net)  
1412 E. McPherson, Kirksville, MO. 63501

Playle, Vern  
660-665-6462 work 660-665-2233  
Cell 660-341-0107

21280 Lakewood Trail PO box 307  
Kirksville, MO. 63501  
[vplayle@cableone.net](mailto:vplayle@cableone.net)

**Manager**

Fine-Newman, Katy  
Cell 660-342-6023  
**Executive Director**

19439 Sunset Trail, Kirksville, MO 63501  
[kfine-newman@sbcglobal.net](mailto:kfine-newman@sbcglobal.net)

**Community Opportunities Inc.**  
**2018 Operating Budget**  
**12/26/2017**

	2017 July - Sept avg	Monthly	BUDGET AMOUNT
<b><u>Operating Income</u></b>			
Mo Dept of Secondary Education (DESE)	11,919	11,350	136,200
United Way fund	481	-	-
Recycling	11,443	9,825	117,900
Contract Services		-	-
Weaver Manufacturing Inc	2,400	2,700	32,400
Car Detailing	1,441	1,400	16,800
Annual Recycling fees		850	10,200
Janitorial Services	437	170	2,040
Document Destruction	846	850	10,200
Misc Other Services	-	-	-
		-	-
<b>Total Income \$</b>	<b>28,966</b>	<b>\$ 27,145</b>	<b>\$ 325,740</b>
<b><u>Operating Expenses</u></b>			
Wages: employees	15,570	15,575	186,900
Wages: staff	8,967	9,400	112,800
Employer MATCH taxes - employees	1,872	1,800	21,600
Unemployment taxes		-	-
Advertising		-	-
Vehicle(s) upkeep		775	9,300
Bank Fees / Processing	66	75	900
Dues and Subscriptions	310	150	1,800
Insurance	1,645	-	-
Auto-Building-D & O-Liability Package		1,215	14,583
Health		-	-
Workers Comp - SWIM 80% (\$8,900)		890	10,680
License & Other Taxes	70	25	300
Laundry	19	25	300
Maintenance & Repairs	774	250	3,000
Miscellaneous Paid	50	50	600
Office supplies	140	50	600
Postage & Freight	33	50	600
Professional Fees	355	-	-
Accounting - Corey Eagen		355	4,260
Audit - Gillum			2,175
Rent - equipment	129	125	1,500
General supplies	152	150	1,800
Sanitation & Trash	420	400	4,800
Travel		-	-
Utilities - Telephone - Internet	704	700	8,400
		-	-
Fuel Expense (Gas, Diesel & Propane)	997	1,000	12,000
Meeting & Conferences	134	50	600
Car Detailing Expense	50	50	600

Paper Recycling Supplies	942	125	1,500
Cleaning Supplies	61	50	600
Raffle Expenditures		-	-
Meals		-	-
Renew Voided P/R CKS		-	-
<b>Total Operating Expenses</b>	<b>\$ 33,459</b>	<b>\$ 33,335</b>	<b>\$ 402,198</b>

**Net Operating Income (Loss)**                      **\$ (4,493)**                      **\$ (6,190)**                      **\$ (76,458)**

**Other Income**

Interest received	10	1	12
Old paychecks voided		-	-
Donations Received		-	-
<b>Total Other income</b>	<b>\$ 10</b>	<b>\$ 1</b>	<b>\$ 12</b>

**Other Expenses**

Xmas Bonus			
Employees			
Staff			
<b>Total Other Expenses</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Net income (loss)**                      **\$ (4,483)**                      **\$ (6,189)**                      **\$ (76,446)**

**COMMUNITY OPPORTUNITIES, INC.**  
**SHELTERED WORKSHOP**

FINANCIAL STATEMENTS

NOVEMBER 30, 2017

**COMMUNITY OPPORTUNITIES, INC.**  
**SHELTERED WORKSHOP**

FINANCIAL STATEMENTS

NOVEMBER 30, 2017

**COMMUNITY OPPORTUNITIES**  
**Statement of Assets, Liabilities and Equity-Income Tax Basis**  
As of November 30, 2017

	Nov 30, 17
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
101 · PETTY CASH	423.00
103 · CHECKING ACCOUNT 128201	1,116.27
104 · SAVINGS ACCOUNT 82818	15,952.20
<b>Total Checking/Savings</b>	17,491.47
<b>Other Current Assets</b>	
105 · ACCOUNTS RECEIVABLE	30,926.45
121 · PREPAID INSURANCE	7,906.24
141 · INVENTORY FSO STORE	9,758.01
<b>Total Other Current Assets</b>	48,590.70
<b>Total Current Assets</b>	66,082.17
<b>Fixed Assets</b>	
151 · LAND	8,000.00
153 · BUILDINGS	562,507.35
154 · DEPR RESERVE-BUILDINGS	(366,915.00)
156 · EQUIPMENT	420,327.53
157 · DEPR RESERVE-EQUIPMENT	(353,854.00)
159 · FSO LEASEHOLD IMPROVEMENTS	9,288.24
161 · LH IMPROVEMENTS	(1,323.00)
908 · DEPRECIATION FSO	1,091.00
<b>Total Fixed Assets</b>	279,122.12
<b>TOTAL ASSETS</b>	345,204.29
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Other Current Liabilities</b>	
202 · PREPAID DEPT OF ED	7,314.12
203 · FICA & FEDERAL W/H PAYABLE	7.80
205 · STATE W/H PAYABLE	440.00
213 · GARNISHMENTS PAYABLE	84.70
214 · FAMILY SUPPORT PAYABLE	(50.00)
<b>Total Other Current Liabilities</b>	7,796.62
<b>Total Current Liabilities</b>	7,796.62
<b>Total Liabilities</b>	7,796.62
<b>Equity</b>	
320 · RETAINED EARNINGS	327,911.12
Net Income	9,496.55
<b>Total Equity</b>	337,407.67
<b>TOTAL LIABILITIES &amp; EQUITY</b>	345,204.29

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Assets, Liabilities and Equity-Income Tax Basis (Prev Year)**  
**As of November 30, 2017**

	Nov 30, 17	Nov 30, 16	\$ Change	% Change
<b>ASSETS</b>				
<b>Current Assets</b>				
<b>Checking/Savings</b>				
101 · PETTY CASH	423.00	351.00	72.00	20.5%
103 · CHECKING ACCOUNT 128201	1,116.27	1,727.07	(610.80)	(35.4)%
104 · SAVINGS ACCOUNT 82818	15,952.20	34,187.00	(18,234.80)	(53.3)%
108 · FRANKLIN STREET OUTLET 187194	0.00	883.99	(883.99)	(100.0)%
<b>Total Checking/Savings</b>	<b>17,491.47</b>	<b>37,149.06</b>	<b>(19,657.59)</b>	<b>(52.9)%</b>
<b>Other Current Assets</b>				
105 · ACCOUNTS RECEIVABLE	30,926.45	16,068.55	14,857.90	92.5%
121 · PREPAID INSURANCE	7,906.24	1,473.83	6,432.41	436.4%
131 · PREPAID EXPENSES	0.00	627.67	(627.67)	(100.0)%
141 · INVENTORY FSO STORE	9,758.01	0.00	9,758.01	100.0%
<b>Total Other Current Assets</b>	<b>48,590.70</b>	<b>18,170.05</b>	<b>30,420.65</b>	<b>167.4%</b>
<b>Total Current Assets</b>	<b>66,082.17</b>	<b>55,319.11</b>	<b>10,763.06</b>	<b>19.5%</b>
<b>Fixed Assets</b>				
151 · LAND	8,000.00	8,000.00	0.00	0.0%
153 · BUILDINGS	562,507.35	562,507.35	0.00	0.0%
154 · DEPR RESERVE-BUILDINGS	(366,915.00)	(357,263.00)	(9,652.00)	(2.7)%
156 · EQUIPMENT	420,327.53	415,902.53	4,425.00	1.1%
157 · DEPR RESERVE-EQUIPMENT	(353,854.00)	(326,349.00)	(27,505.00)	(8.4)%
159 · FSO LEASEHOLD IMPROVEMENTS	9,288.24	4,385.24	4,903.00	111.8%
161 · LH IMPROVEMENTS	(1,323.00)	0.00	(1,323.00)	(100.0)%
908 · DEPRECIATION FSO	1,091.00	0.00	1,091.00	100.0%
<b>Total Fixed Assets</b>	<b>279,122.12</b>	<b>307,183.12</b>	<b>(28,061.00)</b>	<b>(9.1)%</b>
<b>TOTAL ASSETS</b>	<b>345,204.29</b>	<b>362,502.23</b>	<b>(17,297.94)</b>	<b>(4.8)%</b>
<b>LIABILITIES &amp; EQUITY</b>				
<b>Liabilities</b>				
<b>Current Liabilities</b>				
<b>Other Current Liabilities</b>				
202 · PREPAID DEPT OF ED	7,314.12	0.00	7,314.12	100.0%
203 · FICA & FEDERAL W/H PAYABLE	7.80	1,032.30	(1,024.50)	(99.2)%
205 · STATE W/H PAYABLE	440.00	559.00	(119.00)	(21.3)%
206 · UNEMPLOYMENT TAXES PAYABLE	0.00	126.79	(126.79)	(100.0)%
213 · GARNISHMENTS PAYABLE	84.70	6.46	78.24	1,211.2%
214 · FAMILY SUPPORT PAYABLE	(50.00)	149.16	(199.16)	(133.5)%
<b>Total Other Current Liabilities</b>	<b>7,796.62</b>	<b>1,873.71</b>	<b>5,922.91</b>	<b>316.1%</b>
<b>Total Current Liabilities</b>	<b>7,796.62</b>	<b>1,873.71</b>	<b>5,922.91</b>	<b>316.1%</b>
<b>Total Liabilities</b>	<b>7,796.62</b>	<b>1,873.71</b>	<b>5,922.91</b>	<b>316.1%</b>
<b>Equity</b>				
320 · RETAINED EARNINGS	327,911.12	329,169.91	(1,258.79)	(0.4)%
Net Income	9,496.55	31,458.61	(21,962.06)	(69.8)%
<b>Total Equity</b>	<b>337,407.67</b>	<b>360,628.52</b>	<b>(23,220.85)</b>	<b>(6.4)%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>345,204.29</b>	<b>362,502.23</b>	<b>(17,297.94)</b>	<b>(4.8)%</b>

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis**  
**November 2017**

	Nov 17	Jan - Nov 17	% of Income
Ordinary Income/Expense			
Income			
403 · FRANKLIN STREET OUTLET	0.00	20,951.34	0.0%
405 · MO DEPT OF EDUCATION	22,983.72	137,446.19	59.9%
406 · UNITED WAY FUND	481.23	5,518.71	1.3%
411 · PAPER RECYCLING	1,481.32	8,351.47	3.9%
412 · RECYCLING	7,799.25	105,268.12	20.3%
415 · CONTRACT SERVICES	0.00	102.00	0.0%
422 · WEAVER MANUFACTURING INC	2,640.00	26,010.00	6.9%
423 · FUND RAISING EVENTS	0.00	0.00	0.0%
425 · CAR DETAILING	1,493.44	14,892.32	3.9%
426 · ANNUAL RECYCLING FEES	350.00	8,500.00	0.9%
428 · SENATE BILL 40 OPERATING	0.00	24,000.00	0.0%
442 · MISC JANIORIAL SERVICES	205.00	4,185.00	0.5%
444 · DOCUMENT DESTRUCTION	846.39	9,757.18	2.2%
449 · MISC OTHER SERVICES	51.80	153.80	0.1%
455 · OLD PAYROLL CHECKS VOIDED	0.00	(367.24)	0.0%
460 · DONATIONS RECEIVED	8.23	651.36	0.0%
499 · MISCELLANEOUS RECD	0.00	307.75	0.0%
<b>Total Income</b>	<b>38,340.38</b>	<b>365,718.00</b>	<b>100.0%</b>
Cost of Goods Sold			
603 · FSO PURCHASE	0.00	720.75	0.0%
<b>Total COGS</b>	<b>0.00</b>	<b>720.75</b>	<b>0.0%</b>
<b>Gross Profit</b>	<b>38,340.38</b>	<b>364,997.25</b>	<b>100.0%</b>
Expense			
800 · WAGES WORKERS	6,641.02	141,148.43	17.3%
801 · WAGES STAFF	12,649.24	108,633.43	33.0%
802 · EMPLOYER FICA & MED TAXES	1,475.60	19,087.54	3.8%
804 · ADVERTISING	0.00	217.97	0.0%
805 · VEHICLE UPKEEP	827.29	1,590.60	2.2%
806 · BANK & CREDIT CARD FEES	62.51	830.25	0.2%
810 · DUES & SUBSCRIPTIONS	26.25	1,478.75	0.1%
811 · CONTRACT LABOR	744.27	819.27	1.9%
812 · INSURANCE	649.00	20,884.80	1.7%
814 · LICENSES & OTHER TAXES	0.00	251.00	0.0%
815 · CLEANING & LAUNDRY	155.29	361.87	0.4%
816 · MAINTENANCE & REPAIRS	1,607.32	7,979.04	4.2%
817 · MISCELLANEOUS EXPENSE	1,157.69	1,657.21	3.0%
818 · OFFICE SUPPLIES	435.83	968.65	1.1%
819 · POSTAGE & FREIGHT	49.00	392.00	0.1%
820 · PROFESSIONAL FEES	355.00	5,628.00	0.9%
822 · RENTED EQUIPMENT	125.81	1,289.46	0.3%
824 · GENERAL SUPPLIES	60.83	1,251.48	0.2%
825 · SANITATION & TRASH	433.35	4,050.42	1.1%
826 · TRAVEL	199.04	370.11	0.5%
827 · TELEPHONE	0.00	157.02	0.0%
828 · UTILITIES	510.77	6,746.64	1.3%
830 · CASH SHORT OR (LONG)	0.00	(0.44)	0.0%
832 · FUEL EXPENSE	1,135.80	10,103.30	3.0%
833 · CAR DETAILING EXPENSE	355.23	906.66	0.9%
834 · PAPER RECYCLING SUPPLIES	32.81	1,102.43	0.1%
836 · CLEANING SUPPLIES	0.00	663.00	0.0%
839 · MEETINGS & CONFERENCES	0.00	581.17	0.0%
843 · PROPANE	0.00	130.00	0.0%
921 · FRANKLIN STREET RNT	0.00	5,600.00	0.0%
931 · FRANKLIN STREET UTILITIES	0.00	4,832.36	0.0%
943 · FSO MISC	0.00	1,589.47	0.0%
951 · FSO MERCHANDISE PURCHASE	0.00	3,577.68	0.0%
953 · FSO SUPPLIES	0.00	221.07	0.0%

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis**  
**November 2017**

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	<u>Nov 17</u>	<u>Jan - Nov 17</u>	<u>% of Income</u>
954 · FSO ADVERTISING	0.00	218.50	0.0%
961 · FSO REPAIRS/MAINTAINENCE	0.00	253.47	0.0%
<b>Total Expense</b>	<u>29,688.95</u>	<u>355,552.61</u>	<u>77.4%</u>
<b>Net Ordinary Income</b>	8,651.43	9,444.64	22.6%
<b>Other Income/Expense</b>			
<b>Other Income</b>			
451 · INTEREST RECEIVED	0.96	51.91	0.0%
<b>Total Other Income</b>	<u>0.96</u>	<u>51.91</u>	<u>0.0%</u>
<b>Net Other Income</b>	0.96	51.91	0.0%
<b>Net Income</b>	<u><u>8,652.39</u></u>	<u><u>9,496.55</u></u>	<u><u>22.6%</u></u>

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis-(Prev Year)**  
**January through November 2017**

	Jan - Nov 17	Jan - Nov 16	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
403 · FRANKLIN STREET OUTLET	20,951.34	46,876.08	(25,924.74)	(55.3)%
405 · MO DEPT OF EDUCATION	137,446.19	129,057.07	8,389.12	6.5%
406 · UNITED WAY FUND	5,518.71	6,492.40	(973.69)	(15.0)%
411 · PAPER RECYCLING	8,351.47	0.00	8,351.47	100.0%
412 · RECYCLING	105,258.12	72,472.88	32,785.24	45.2%
415 · CONTRACT SERVICES	102.00	569.16	(467.16)	(82.1)%
416 · GRANT RECEIVED	0.00	2,437.50	(2,437.50)	(100.0)%
422 · WEAVER MANUFACTURING INC	26,010.00	14,456.11	11,553.89	79.9%
423 · FUND RAISING EVENTS	0.00	0.00	0.00	0.0%
424 · COMMUNITY TIES	0.00	95.10	(95.10)	(100.0)%
425 · CAR DETAILING	14,892.32	15,207.53	(315.21)	(2.1)%
426 · ANNUAL RECYCLING FEES	8,500.00	10,540.53	(2,040.53)	(19.4)%
428 · SENATE BILL 40 OPERATING	24,000.00	170,655.00	(146,655.00)	(85.9)%
442 · MISC JANIORIAL SERVICES	4,185.00	5,265.40	(1,080.40)	(20.5)%
443 · MISC. RECEIVED	0.00	239.17	(239.17)	(100.0)%
444 · DOCUMENT DESTRUCTION	9,757.18	11,365.09	(1,607.91)	(14.2)%
449 · MISC OTHER SERVICES	153.80	1,434.10	(1,280.30)	(89.3)%
455 · OLD PAYROLL CHECKS VOIDED	(367.24)	983.26	(1,350.50)	(137.4)%
460 · DONATIONS RECEIVED	651.36	1,502.81	(851.45)	(56.7)%
499 · MISCELLANEOUS RECD	307.75	2,190.50	(1,882.75)	(86.0)%
<b>Total Income</b>	<b>365,718.00</b>	<b>491,839.69</b>	<b>(126,121.69)</b>	<b>(25.6)%</b>
<b>Cost of Goods Sold</b>				
603 · FSO PURCHASE	720.75	8,043.05	(7,322.30)	(91.0)%
<b>Total COGS</b>	<b>720.75</b>	<b>8,043.05</b>	<b>(7,322.30)</b>	<b>(91.0)%</b>
<b>Gross Profit</b>	<b>364,997.25</b>	<b>483,796.64</b>	<b>(118,799.39)</b>	<b>(24.6)%</b>
<b>Expense</b>				
800 · WAGES WORKERS	141,148.43	152,747.12	(11,598.69)	(7.6)%
801 · WAGES STAFF	108,633.43	145,607.51	(36,974.08)	(25.4)%
802 · EMPLOYER FICA & MED TAXES	19,087.54	22,826.41	(3,738.87)	(16.4)%
803 · UNEMPLOYMENT TAXES	0.00	1,266.68	(1,266.68)	(100.0)%
804 · ADVERTISING	217.97	1,334.04	(1,116.07)	(83.7)%
805 · VEHICLE UPKEEP	1,590.60	5,724.72	(4,134.12)	(72.2)%
806 · BANK & CREDIT CARD FEES	830.25	456.16	374.09	82.0%
808 · DEPRECIATION	0.00	6,954.00	(6,954.00)	(100.0)%
810 · DUES & SUBSCRIPTIONS	1,478.75	427.50	1,051.25	245.9%
811 · CONTRACT LABOR	819.27	1,980.47	(1,161.20)	(58.6)%
812 · INSURANCE	20,884.80	18,828.64	2,056.16	10.9%
814 · LICENSES & OTHER TAXES	251.00	40.00	211.00	527.5%
815 · CLEANING & LAUNDRY	361.87	24.00	337.87	1,407.8%
816 · MAINTENANCE & REPAIRS	7,979.04	10,448.77	(2,469.73)	(23.6)%
817 · MISCELLANEOUS EXPENSE	1,657.21	3,932.79	(2,275.58)	(57.9)%
818 · OFFICE SUPPLIES	968.65	1,819.71	(851.06)	(46.8)%
819 · POSTAGE & FREIGHT	392.00	288.00	104.00	36.1%
820 · PROFESSIONAL FEES	5,628.00	5,880.00	(252.00)	(4.3)%
822 · RENTED EQUIPMENT	1,289.46	255.15	1,034.31	405.4%
823 · BAD DEBTS & RETD CKS	0.00	20.00	(20.00)	(100.0)%
824 · GENERAL SUPPLIES	1,251.48	3,063.71	(1,812.23)	(59.2)%
825 · SANITATION & TRASH	4,050.42	4,608.77	(558.35)	(12.1)%
826 · TRAVEL	370.11	1,045.66	(675.55)	(64.6)%
827 · TELEPHONE	157.02	603.96	(446.94)	(74.0)%
828 · UTILITIES	6,746.64	9,844.81	(3,098.17)	(31.5)%
830 · CASH SHORT OR (LONG)	(0.44)	0.00	(0.44)	(100.0)%
831 · EMPLOYEE EDUCATION	0.00	303.52	(303.52)	(100.0)%
832 · FUEL EXPENSE	10,103.30	10,645.21	(541.91)	(5.1)%
833 · CAR DETAILING EXPENSE	906.66	1,269.68	(363.02)	(28.6)%
834 · PAPER RECYCLING SUPPLIES	1,102.43	2,371.77	(1,269.34)	(53.5)%
836 · CLEANING SUPPLIES	663.00	196.78	466.22	236.9%
839 · MEETINGS & CONFERENCES	561.17	(240.62)	801.79	333.2%
843 · PROPANE	130.00	66.00	64.00	97.0%
855 · RENEW VOIDED P/R CKS	0.00	27.66	(27.66)	(100.0)%

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis-(Prev Year)**  
**January through November 2017**

	Jan - Nov 17	Jan - Nov 16	\$ Change	% Change
921 · FRANKLIN STREET RNT	5,600.00	9,600.00	(4,000.00)	(41.7)%
931 · FRANKLIN STREET UTILITIES	4,832.36	5,140.35	(307.99)	(6.0)%
932 · TERMINIX	0.00	120.00	(120.00)	(100.0)%
941 · FRANKLIN STREET INS	0.00	1,176.00	(1,176.00)	(100.0)%
942 · FSO SANITATION	0.00	360.00	(360.00)	(100.0)%
943 · FSO MISC	1,589.47	2,291.08	(701.61)	(30.6)%
951 · FSO MERCHANDISE PURCHASE	3,577.68	14,752.64	(11,174.96)	(75.8)%
952 · FSO REMODEL	0.00	1,813.45	(1,813.45)	(100.0)%
953 · FSO SUPPLIES	221.07	2,234.42	(2,013.35)	(90.1)%
954 · FSO ADVERTISING	218.50	35.00	183.50	524.3%
961 · FSO REPAIRS/MAINTAINENCE	253.47	245.86	7.61	3.1%
<b>Total Expense</b>	<b>365,552.61</b>	<b>452,437.38</b>	<b>(96,884.77)</b>	<b>(21.4)%</b>
<b>Net Ordinary Income</b>	<b>9,444.64</b>	<b>31,359.26</b>	<b>(21,914.62)</b>	<b>(69.9)%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
451 · INTEREST RECEIVED	51.91	99.35	(47.44)	(47.8)%
<b>Total Other Income</b>	<b>51.91</b>	<b>99.35</b>	<b>(47.44)</b>	<b>(47.8)%</b>
<b>Net Other Income</b>	<b>51.91</b>	<b>99.35</b>	<b>(47.44)</b>	<b>(47.8)%</b>
<b>Net Income</b>	<b>9,496.55</b>	<b>31,458.61</b>	<b>(21,962.06)</b>	<b>(69.9)%</b>

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis (Monthly)**  
 January through December 2017

Ordinary Income/Expense	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL
<b>Income</b>													
403 - FRANKLIN STREET OUTLET	543.88	2,432.95	1,840.24	1,879.52	1,953.91	2,620.03	1,449.80	6,789.31	1,441.70	0.00	0.00	0.00	20,951.34
405 - MO DEPT OF EDUCATION	10,895.79	10,895.79	11,197.10	10,295.73	12,325.20	10,691.24	11,254.70	13,280.72	11,221.64	12,405.16	22,983.72	0.00	137,446.19
406 - UNITED WAY FUND	0.00	582.58	984.98	582.58	481.23	481.19	481.23	481.23	481.23	481.23	481.23	0.00	5,518.71
411 - PAPER RECYCLING	0.00	0.00	0.00	0.00	0.00	0.00	6,870.15	0.00	0.00	0.00	1,481.32	0.00	8,351.47
412 - RECYCLING	6,230.00	7,913.77	11,081.93	13,044.40	8,292.29	7,595.60	7,550.25	8,063.25	11,845.20	15,842.43	7,798.25	0.00	105,258.12
415 - CONTRACT SERVICES	0.00	0.00	0.00	0.00	102.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	102.00
422 - WEAVER MANUFACTURING I..	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	1,800.00	2,700.00	2,700.00	5,370.00	2,640.00	0.00	26,010.00
423 - FUND RAISING EVENTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
425 - CAR DETAILING	442.28	1,119.56	1,558.94	1,260.00	1,914.92	1,992.58	1,690.38	1,591.54	1,049.68	798.80	1,493.44	0.00	14,892.32
426 - ANNUAL RECYCLING FEES	0.00	900.00	4,600.00	600.00	450.00	600.00	200.00	100.00	300.00	400.00	350.00	0.00	8,500.00
428 - SENATE BILL 40 OPERATING	0.00	0.00	0.00	24,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	24,000.00
442 - MISC JANITORIAL SERVICES	345.00	430.00	420.00	420.00	425.00	460.00	425.00	425.00	460.00	170.00	205.00	0.00	4,185.00
444 - DOCUMENT DESTRUCTION	548.95	710.79	999.85	1,103.32	1,514.55	1,039.32	770.43	1,227.10	540.64	455.82	846.39	0.00	9,757.18
449 - MISC OTHER SERVICES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	102.00	51.80	0.00	153.80
455 - OLD PAYROLL CHECKS VOID...	(292.29)	0.00	0.00	0.00	837.06	(362.43)	0.00	(761.76)	0.00	212.18	0.00	0.00	(367.24)
460 - DONATIONS RECEIVED	0.00	0.00	0.00	12.52	30.05	0.00	543.00	45.95	11.51	0.00	8.23	0.00	651.36
499 - MISCELLANEOUS RECD	0.00	0.00	0.00	0.00	0.00	0.00	307.75	0.00	0.00	0.00	0.00	0.00	307.75
<b>Total Income</b>	20,513.62	26,785.44	34,483.04	54,998.07	30,126.22	26,917.53	33,332.09	33,942.09	30,051.90	36,227.62	38,340.38	0.00	355,718.00
<b>Cost of Goods Sold</b>	0.00	0.00	208.48	74.70	0.00	191.85	0.00	245.72	0.00	0.00	0.00	0.00	720.75
603 - FSO PURCHASE	0.00	0.00	208.48	74.70	0.00	191.85	0.00	245.72	0.00	0.00	0.00	0.00	720.75
<b>Total COGS</b>	0.00	0.00	208.48	74.70	0.00	191.85	0.00	245.72	0.00	0.00	0.00	0.00	720.75
<b>Gross Profit</b>	20,513.62	26,785.44	34,274.56	54,923.37	30,126.22	26,725.68	33,332.09	33,696.37	30,051.90	36,227.62	38,340.38	0.00	364,997.25
<b>Expense</b>													
800 - WAGES WORKERS	10,085.69	11,627.30	15,862.35	10,735.92	14,346.69	12,075.05	12,429.57	14,341.01	19,938.60	12,865.23	6,641.02	0.00	141,148.43
801 - WAGES STAFF	10,240.86	10,003.31	15,040.11	10,367.92	7,803.71	8,367.61	8,587.16	7,343.30	11,021.46	7,258.73	12,649.24	0.00	108,633.43
802 - EMPLOYER FICA & MED TAXES	1,553.52	1,670.02	2,364.06	1,614.43	1,694.53	1,563.79	1,603.99	1,644.25	2,368.48	1,534.86	1,475.60	0.00	19,087.54
804 - ADVERTISING	0.00	0.00	175.00	662.57	100.74	0.00	0.00	0.00	0.00	42.97	0.00	0.00	217.97
805 - VEHICLE UPKEEP	164.77	62.27	64.29	66.48	82.47	65.96	66.27	67.27	65.71	63.25	62.51	0.00	1,590.60
806 - BANK & CREDIT CARD FEES	0.00	75.00	364.00	0.00	0.00	157.50	0.00	931.00	0.00	0.00	26.25	0.00	830.25
810 - DUES & SUBSCRIPTIONS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
811 - CONTRACT LABOR	0.00	649.00	649.00	3,484.80	3,341.00	649.00	3,487.80	649.00	799.00	6,527.20	649.00	0.00	1,478.75
812 - INSURANCE	0.00	0.00	40.00	0.00	0.00	0.00	0.00	211.00	0.00	0.00	0.00	0.00	20,884.80
814 - LICENSES & OTHER TAXES	0.00	0.00	40.00	0.00	0.00	0.00	0.00	649.00	0.00	0.00	0.00	0.00	251.00
815 - CLEANING & LAUNDRY	0.00	0.00	40.33	0.00	0.00	109.40	0.00	56.85	0.00	0.00	155.29	0.00	361.87
816 - MAINTENANCE & REPAIRS	0.00	0.00	572.95	297.48	705.88	50.00	804.70	1,403.56	114.33	2,422.82	1,157.69	0.00	7,979.04
817 - MISCELLANEOUS EXPENSE	0.00	0.00	101.51	25.48	166.86	9.84	9.84	14.54	134.35	46.94	0.00	0.00	1,657.21
818 - OFFICE SUPPLIES	0.00	98.00	0.00	49.00	49.00	83.16	0.00	115.05	305.08	29.53	435.83	0.00	968.65
819 - POSTAGE & FREIGHT	0.00	355.00	356.00	355.00	2,430.00	355.00	355.00	355.00	355.00	355.00	49.00	0.00	392.00
820 - PROFESSIONAL FEES	0.00	125.72	137.38	124.57	128.05	129.50	127.34	128.78	130.24	132.07	125.81	0.00	5,628.00
822 - RENTED EQUIPMENT	0.00	361.30	401.11	400.71	441.30	360.90	80.00	728.17	450.45	393.13	433.35	0.00	1,251.48
824 - GENERAL SUPPLIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,050.42
825 - SANITATION & TRASH	0.00	0.00	157.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	370.11
826 - TRAVEL	0.00	815.46	763.65	588.55	845.43	627.96	791.07	487.73	831.85	481.16	510.77	0.00	6,746.64
827 - TELEPHONE	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	157.02
828 - UTILITIES	0.00	1,201.42	630.25	1,165.47	940.57	1,066.13	943.41	963.30	975.80	1,061.15	1,135.80	0.00	6,746.64
830 - CASH SHORT OR (LONG)	0.00	0.00	0.00	0.00	0.00	(0.04)	0.00	0.00	(0.40)	0.00	0.00	0.00	(0.44)
832 - FUEL EXPENSE	0.00	0.00	40.00	0.00	347.68	0.00	0.00	130.00	19.75	14.00	355.23	0.00	10,103.30
833 - CAR DETAILING EXPENSE	0.00	543.15	1,364.48	(3,700.25)	35.00	0.00	2,232.24	0.00	595.00	0.00	32.81	0.00	906.66
834 - PAPER RECYCLING SUPPLIES	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,102.43

Unaudited financial statements, no assurance provided.

**COMMUNITY OPPORTUNITIES**  
**Statement of Revenue and Expenses-Income Tax Basis (Monthly)**  
 January through December 2017

	Jan 17	Feb 17	Mar 17	Apr 17	May 17	Jun 17	Jul 17	Aug 17	Sep 17	Oct 17	Nov 17	Dec 17	TOTAL
838 - CLEANING SUPPLIES	0.00	0.00	70.62	33.96	41.35	334.08	59.23	0.00	123.78	0.00	0.00	0.00	663.00
839 - MEETINGS & CONFERENCES	0.00	84.90	0.00	0.00	75.00	0.00	0.00	0.00	401.27	0.00	0.00	0.00	561.17
843 - PROPANE	0.00	0.00	0.00	0.00	0.00	21.00	23.00	44.00	42.00	0.00	0.00	0.00	135.00
921 - FRANKLIN STREET RNT	800.00	0.00	1,600.00	800.00	0.00	800.00	1,600.00	0.00	0.00	0.00	0.00	0.00	5,800.00
931 - FRANKLIN STREET UTILITIES	930.62	277.26	775.59	474.25	431.71	159.71	954.76	0.00	0.00	(305.80)	0.00	0.00	4,832.36
943 - FSO MISC	187.46	250.31	198.03	105.38	118.30	254.87	126.22	75.66	1,028.60	110.29	0.00	0.00	4,832.36
951 - FSO MERCHANDISE PURCHA...	1,071.02	0.00	0.00	0.00	1,095.54	479.01	729.53	113.12	218.58	0.00	0.00	0.00	1,589.47
953 - FSO SUPPLIES	0.00	0.00	221.07	0.00	0.00	0.00	0.00	0.00	89.45	0.00	0.00	0.00	3,577.68
954 - FSO ADVERTISING	0.00	0.00	0.00	25.00	25.50	0.00	150.00	0.00	18.00	0.00	0.00	0.00	221.07
961 - FSO REPAIRS/MAINTAINENCE	0.00	172.37	0.00	0.00	0.00	0.00	81.10	0.00	18.00	0.00	0.00	0.00	218.50
Total Expense	25,033.94	28,574.79	41,980.80	27,748.23	35,813.72	27,888.39	35,258.90	30,205.57	40,147.68	33,211.64	29,688.95	0.00	355,552.61
Net Ordinary Income	(4,520.32)	(1,789.35)	(7,706.24)	27,175.14	(5,687.50)	(1,162.71)	(1,926.81)	3,480.80	(10,095.78)	3,015.98	8,651.43	0.00	9,444.64
Other Income/Expense													
Other Income													
451 - INTEREST RECEIVED	0.82	1.70	9.03	1.62	1.62	11.46	1.90	3.47	16.94	2.39	0.96	0.00	51.91
Total Other Income	0.82	1.70	9.03	1.62	1.62	11.46	1.90	3.47	16.94	2.39	0.96	0.00	51.91
Net Other Income	0.92	1.70	9.03	1.62	1.62	11.46	1.90	3.47	16.94	2.39	0.96	0.00	51.91
Net Income	(4,519.50)	(1,787.65)	(7,697.21)	27,176.76	(5,685.88)	(1,151.25)	(1,924.91)	3,484.27	(10,078.84)	3,018.37	8,652.39	0.00	9,496.55

Unaudited financial statements, no assurance provided.